



TRUCKING 
Moves America Forward

I-81 CORRIDOR COALITION MEETING

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Blacksburg, VA

Dale Bennett

President & CEO

Virginia Trucking Association

Richmond, VA

TRUCKING in VIRGINIA SNAPSHOT

- 169,490 jobs
- 1 out of every 19 jobs in Virginia are in trucking
- \$8.5 billion in wages
- \$50,284 = avg. annual salary
- 10,780 trucking fleets in Virginia - mostly small, locally-owned businesses
- 97.4% of U.S. Motor Carriers have < 20 Trucks
- 91.3% of U.S. Motor Carriers operate 6 Trucks or Less



TRUCKING in VIRGINIA SNAPSHOT

- Hauls over 213,608 tons of manufactured freight into and out of VA per day
- 88% of total manufactured tonnage
- Trucks moved 62% of Port of Virginia cargo
- 86% of Virginia communities rely exclusively on trucks for their freight transportation service.



TRUCKING in the U.S. SNAPSHOT

In 2018:

- Trucks transported 11.49 billion tons of freight representing 71.4% of total domestic tonnage shipped.
- Trucking represented \$796.7 billion in gross freight revenues, representing 80.3% of the nation's freight bill.
- Trucking industry employment is 7.8 million people or one out of every 16 people working in the U.S.
- There are 3.5 million truck drivers in the U.S.



Trucking Pays the Freight

- Trucking industry paid \$43.5 billion in federal and state highway user taxes in 2017.
 - ❖ \$17.7 billion federal taxes
 - ❖ \$25.8 billion states' taxes
- In 2016, Virginia's trucking industry paid \$754 million in federal and state highway-use taxes.
 - ❖ \$8,906 federal per 5-axle TT
 - ❖ \$5,205 state per 5-axle TT
- 37% of all highway user taxes owed by Va. motorists
- Only 6% of VMT in Virginia



TRUCKS DELIVER A CLEANER TOMORROW

EMISSIONS – Through advancements in engine technology and fuel refinements

- ✓ New diesel truck engines produce **98%** fewer particulate matter (PM) and nitrogen oxides (NOx) emissions than a similar engine manufactured prior to 1990.
- ✓ Sulfur emissions from diesel engines have also been reduced by **97%** since 1999.
- ✓ It would take 60 of today's new trucks to generate the same emissions as a single truck manufactured in 1988.

2019 Top Industry Issues

1. Driver Shortage (1)
2. Hours-of-Service (2)
3. Driver Compensation (new)
4. Detention / Delay at Customer Facilities (new)
5. Truck Parking (5)
6. Driver Retention (3)
7. ELD Mandate (4)
8. CSA (6)
9. Transportation Infrastructure / Congestion / Funding (8)
10. Economy (10)

CRITICAL ISSUES IN THE TRUCKING INDUSTRY – 2019



Presented to the
American Trucking Associations

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2019 Top Industry Issues

Commercial Drivers

1. Driver Compensation
2. Hours-of-Service
3. Truck Parking
4. ELD Mandate
5. Detention / Delay at Customer Facilities
6. Speed Limiters
7. Driver Training Standards
8. Driver Distraction
9. Transportation Infrastructure / Congestion / Funding
10. Autonomous Truck Technology

Motor Carriers

1. Driver Shortage
2. Driver Retention
3. Hours-of-Service
4. CSA
5. Transportation Infrastructure / Congestion / Funding
6. Detention / Delay at Customer Facilities
7. Economy
8. ELD Mandate
9. Insurance Cost / Availability
10. Tort Reform

2019 Top Industry Issues

National

1. Driver Shortage
2. Hours-of-Service
3. Driver Compensation (new)
4. Detention / Delay at Customer Facilities (new)
5. Truck Parking
6. Driver Retention
7. ELD Mandate
8. CSA
9. Transportation Infrastructure / Congestion / Funding
10. Economy

Virginia

1. Driver Shortage
2. Driver Retention
3. Hours-of-Service
4. Detention / Delay at Customer Facilities (new)
5. Tort Reform
6. Automated Truck Technology
7. Economy
8. ELD Mandate
9. CSA
10. Transportation Infrastructure / Congestion / Funding

2019 Top Industry Issues

National - Motor Carriers

1. Driver Shortage
2. Driver Retention
3. Hours-of-Service
4. CSA
5. Transportation Infrastructure / Congestion / Funding
6. Detention / Delay at Customer Facilities (**new**)
7. Economy
8. ELD Mandate
9. Insurance Cost / Availability
10. Tort Reform

Virginia

1. Driver Shortage
2. Driver Retention
3. Hours-of-Service
4. Detention / Delay at Customer Facilities (**new**)
5. Tort Reform
6. Automated Truck Technology
6. Economy
6. ELD Mandate
7. CSA
7. Transportation Infrastructure / Congestion / Funding

I-81 Issues

➤ Safety

- ❖ Capital Improvements
- ❖ Distracted Driving
- ❖ Speeding
- ❖ Truck Parking

➤ Incident Management

- ❖ Expansion of TRIP
- ❖ Excessive Towing Fees

➤ Capacity/Congestion

- ❖ U.S. Truck Tonnage grow 21% - 11.7 billion tons in 2019 to 14.5 billion tons in 2030